



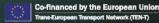
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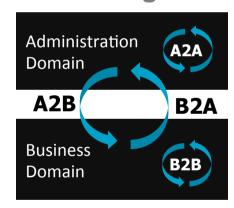


Infrastructure challenges

Coordinated development

Core network as driver

Infostructure challenges



New ways of doing logistics

Focus on Clients expectations (Logistic Service Clients)

Collaboration between LSP (Logistic Service Providers)







Improve visibility across the supply chain

Added value e-services: Sourcing of real-time Optimized D2D multimodal service Solutions

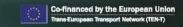
Improve Processes simplification and harmonization

e-booking

Offer collaborative logistic solutions (SME inclusive) – LSP service Network

Better support for: risk insurance, documentary credit





Long term persistent strategy

Dissemination of LSW Concept Increase platforms network Increase of interoperating services offer

Construction of LSW Reference Implementation Products and APPs

Business requirements establishment LSW formal concept Construction of Demonstrators

Common framework & Access points

PSW v0...v1...







Innovation and Networks Executive Agency

Future EU initiatives



... Several EU projects consistently contributed to the LSW development

Work on the port node

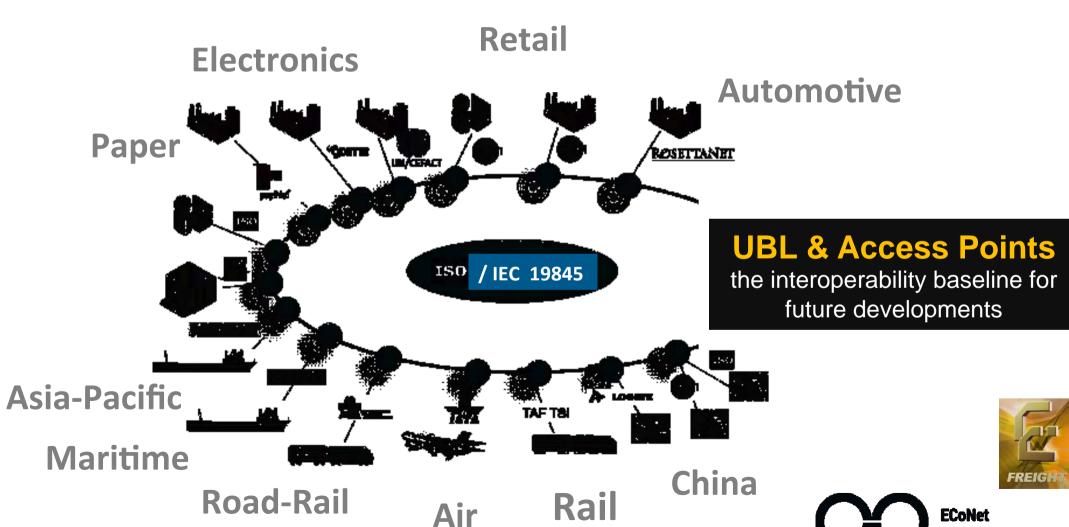
Work on public network of logistic services



ECoNet

ENTERPRISE COLLABORATIVE NETWORK

e-Freight initiative





LSW formal concept





B2B domain...

The LSW is a marketplace of business interoperable platforms, developed and supported by several organisations and commercial contexts, capable of providing its clients with a real-time and integrated offer of D2D logistic services





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LSW business functions



Services Demand View

Sourcing



Planning



Contracting



Execution



Completion

- Catalogue of standard and qualified services for:
- Road, railroad, maritime and air transports
- Storage and distribution
- Terminal operations
- Port facilities
- Port community

- Routing mechanisms for transport chain optimization
- Forecast for transport chain carbon foot-print
- · Decision support tools
- Request for Proposals management
- Previous performance of services providers

- Formalize service contracts (conditions and terms)
- Bank credits & Insurance management
- Define Service Level Agreements
- Supplier's validation
- Contingency plans

- Service activation
- Service scheduling
- Readiness status management
- Operations / deviations control
- Transport chain carbon foot-print impact
- Services/suppliers evaluation

- Approval of delivery (POD)
- Services selfinvoicing/payment
- Shippers / Consignees service evaluation
- · Claims management

Services Supply View

Sourcing



Planning



Contracting



Execution



Completion

- Identify business partners for multi-modal door-todoor solutions design
- Identify complementary value-added services
- Business partner's qualification/certification
- Define services features and conditions
- Establish SLA, responsibilities, operational rules
- Plan service offering implementation
- Formalize business contracts (conditions and
- Bank credits & Insurance management
- Business partners validation
- · Contingency plans

- · Create service offering
- · Services publication
- Service orders management
- Services invoicing
- Shippers / Consignees service evaluation
- Other dependent service providers evaluation
- · Claims management

Monitoring & Reporting

- Track & Trace
 Occurrences tracking and reporting
- Information requests



LSW ecosystem

Sourcing into catalogues spread out on LSP sites is by itself a service

Routing services throughout catalogues provide D2D solutions

TMS is also important and critical for the industry

Control Tower will provide integrated execution status info

Mobile Apps will provide fast deploy and cheap access to all companies

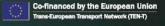






FINAL CONFERENCE

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LSC Logistic **Service Clients**

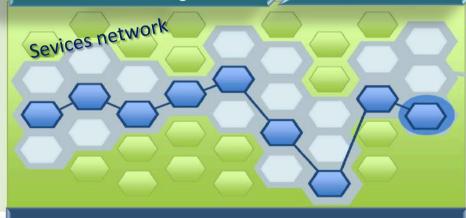
> LSP Logistic Integrators



Collaborative real-time Logistics D2D services made available to clients

D2D Multimodal Service Sourcing

E-Booking



INDEX CATALOGUES / PUBLISH SERVICES

LSP Logistic Service **Providers**





































